



CATEGORIES AND GUIDELINES

The Banker's Investment Banking Awards recognise the banks that are putting sustainability at the heart of what they do, have gone above and beyond to provide excellent service and execution for their clients – even during the most challenging of circumstances – and that have introduced impactful innovation into their work.

The categories and criteria reflect that being the best in the business means pushing the envelope across all of these areas.

CATEGORIES

INVESTMENT BANK OF THE YEAR:

(Not available for direct entry, winners will be selected on the strength of their regional, product and coverage award entries)

- Investment bank of the year
- Independent investment bank of the year
- Investment bank of the year for sustainability

REGIONAL AWARDS:

- Investment bank of the year for Africa
- Investment bank of the year for the Americas
- Investment bank of the year for Asia
- Investment bank of the year for Europe
- Investment bank of the year for Central and eastern Europe
- Investment bank of the year for the Middle East

PRODUCT AND COVERAGE AWARDS:

- Bonds
- Sustainable bonds (green, social and sustainability)
- Sustainable FIG financing
- Sustainable SSA financing
- Emerging markets (includes all advisory work and capital markets transactions for EM entities)
- Equity derivatives
- Equity raising (includes all non-IPO work, such as accelerated book builds and rights issues)
- IPOs
- Infrastructure and project finance
- Islamic finance
- Leveraged finance
- M&A
- Private placements
- Restructuring
- Securitisation
- Green/sustainability-linked loans
- Syndicated loans

For each individual award category, participants must complete an entry form outlining why they believe their bank deserves to win that award.

Please see page 2 for entry and judging criteria.

Please email your entries in separate documents, **one entry per category**, and **one category per document** to: InvestmentBankingAwards@ft.com by **Friday, June 9th**.

CONFIDENTIALITY:

Please do not include confidential information, as the information provided in the entries will be included in the write-up of the awards in the October issue of *The Banker*.

ENTRY INSTRUCTIONS & JUDGING CRITERIA

For each individual award category, participants should complete *The Banker's Investment Banking Awards 2023* Entry Form. Detailing the name of the bank, the award category and the name and contact details of the person responsible for the entry, as well as answering the submission questions.

Completion of the entry form is mandatory in order to be considered for an award.

A separate entry form is required for each category you enter. Only one entry per category, per bank is allowed.

You may also include relevant supporting materials e.g. deal case studies at the end of the form or as attachments to the same email (please label clearly). Please choose case studies and any other additional materials carefully. Succinct and relevant entries will be more effective, anything too lengthy risks being disregarded.

Completed entry forms and submissions should be emailed to:
InvestmentBankingAwards@ft.com

REGIONAL, PRODUCT AND COVERAGE AWARDS

Entries will be judged against the following criteria:

- The quality of service and execution provided to your clients
- How you overcame, or assisted your clients to overcome, obstacles and difficult market conditions
- How your bank has benefitted your clients and assisted them to meet their objectives
- The extent to which environmental, social and governance considerations have been a part of your business activity and how this has benefitted your clients
- How your bank has supported clients to achieve their goals on sustainability
- The extent to which your bank has introduced innovations that have benefitted clients or improved market operations

ENTRIES

Entries should include relevant data from **July 2022** to **June 2023**.

The closing date for entries is **Friday, July 7th, 2023**.

Please email your entries in separate documents, one entry per category, and one category per document to: **InvestmentBankingAwards@ft.com**

CONTACTS

If you have any queries about the entry process, please contact:
Simon Duffy (**simon.duffy@ft.com**)